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### ABOUT WRMA:

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### LATEST NEWS:

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### WEATHER MARKET HISTORY:

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### WEATHER RISK & AGRICULTURE:

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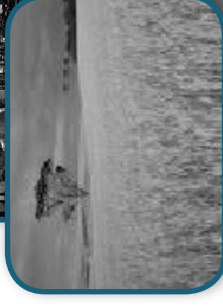
# Where the Weather Market Meets



## Construction



## Agriculture



## Energy



## Transportation

Galileo joined WRMA in 2006 to be a part of an industry trade group made up of people truly trying to grow the industry. WRMA provides thorough regulatory vigilance and quick response to pressing issues that arise. WRMA is a key source of news, happenings, information to keep abreast of news pertaining to industry. WRMA's conferences provide strong networking opportunities and crucial industry issues.

– Marty Malinow,  
Galileo Weather Advisors LLC

I've been a WRMA member for almost 10 years. WRMA membership is a great way to keep up-to-date with industry trends and make invaluable contacts globally - and the conferences are second to none.

– Peter Brewer,  
PCE Investors/Cumulus

We joined WRMA because we recognize that our weather data business will grow as the industry grows. WRMA is the stand-alone voice for promoting the industry. WRMA provides us many opportunities for networking and knowledge sharing through the conferences they conduct. We have and continue to receive high value from our membership.

– Larry Heitkemper,  
MDAEarthSat



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## ABOUT WRMA

Founded in 1999 by six of the leading companies in the industry, the Weather Risk Management Association (WRMA) is an international trade organization dedicated to promoting the weather industry.

WRMA members represent all sides of the weather market including insurance and reinsurance providers, brokers, end users, data providers and exchanges.

As part of its mission, WRMA initiates surveys of the industry, advocates the standardization of contracts and other documentation used for transactions and sponsors forums and conferences around the world for members to meet and discuss a range of topics such as international market developments, climate related science, data collection issues and tax and legal matters.

Since its inception, WRMA's membership has grown from six to over 50 companies with headquarters in over 13 countries. WRMA continues to expand the reach and impact of the weather market into new regions and markets.

We invite you to join the growing network of weather market professionals.



## MEMBER BENEFITS

**Maximizing Industry Access and Knowledge**  
*Access to Weather Derivatives Industry Survey*  
WRMA contracts a third party to survey the current size of the OTC and CME market using WRMA member data. Results are hosted on the Members Only section of the website.

**Weekly WRMA Industry e-Newsletter**  
Stay informed on emerging weather risk issues and news.

**Exclusive Access to Standardized Documents**  
The weather market has adopted specific conventions in relation to trade confirmations and margining, some of which were developed jointly with ISDA. The copyright of these documents belongs in whole or in part to WRMA. Members have privileged access to these documents.

**Participation on WRMA Committees**  
Committees representing the Americas, Europe and Asia offer members a unique opportunity to converge with other industry leaders to address weather risk issues.

**Discounted Access**  
Members receive access to the analysis of industry specialists in Environmental Finance and other Risk Publications products at a discounted rate.

**Highlighting Member Company Services**  
*Posting of Member Company Press Releases*  
WRMA promotes its members by featuring press releases on the website and in the weekly e-newsletter.

**Reach Potential Customers**

WRMA members' products and services are featured in the online Membership Directory.

**Developing Opportunities for Growth**  
*Global WRMA Meetings*

WRMA hosts two to three international meetings throughout the year. Past meetings have been hosted in the US, Europe, Australia and Asia. Meetings cover new developments in the market and are an important occasion to meet the majority of weather market participants in one place. Members receive substantial discounts to attend and participate in the WRMA meetings.

**Access to Networking and Educational Programs**

WRMA's events give WRMA members a forum to contribute their professional knowledge and concerns on industry issues.

**International Symposiums**

Member companies have taken the initiative to host Weather Market Symposiums around the world to help promote the value of the weather market.



## MEMBERSHIP CATEGORIES

**WRMA** currently offers two membership categories. Memberships run from Jan. 1 – Dec. 31. A full year of payment is required for the first year; however, the difference in value will be applied to the second year of payment depending on the time of year you join.

**Regular Member**

**\$3,000 US (Annual Fee)**

Company is actively engaged in trading, insuring, facilitating or investing in weather risk management business. Company provides technical support and services to the weather risk market. Company currently uses or is prospectively looking to use the weather risk market to manage proprietary, native, natural exposure to weather.

**University Member**

**\$500 US (Annual Fee)**

Academic institution, college or university program focused on weather impacts and risk.

Visit [www.wrma.org](http://www.wrma.org) to fill out an application.