

# NEWS

**SUBJECT: GuaranteedWeather Celebrates One Year Anniversary with Renewal of its Hannover Re Alliance and a New and Improved Website; Forecast for Continued Expansion of Global Weather Risk Management Markets Looks Good**

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**KANSAS CITY, May 12** – GuaranteedWeather, a subsidiary of Ramsey Quantitative Systems, Inc. (“RQSI”), announced that it has renewed its strategic alliance with Hannover Reinsurance Company. This renewal continues its long-standing relationship with the European reinsurer who naturally compliments GuaranteedWeather’s Asian risk partner, Mitsui Sumitomo Insurance Company. GuaranteedWeather, formed just over a year ago, after RQSI’s purchase of the weather risk management system and assets of Kansas City based Aquila Merchant Services, Inc., also made a return visit to Risk and Insurance Management Society’s annual meeting, the site of the company’s inaugural roll-out last year.

The past twelve months have been very busy for GuaranteedWeather and were highlighted by a strong return to the US, European and Asian weather risk markets. In fact, within six months of its return to the weather risk market, GuaranteedWeather was named the runner up “Best European Market Maker” in *Environmental Finance’s* annual trading awards issue. A complete redesign of Guaranteedweather.com including new case studies, a revised weather risk

option pricing tool which includes temperature, precipitation and snowfall coverage pricing was released last month. This capability sets GuaranteedWeather apart as the only risk management portal offering an interactive pricing tool capable of providing visitors with pricing for weather risk coverage in over 600 hundred locations worldwide.

“The past twelve months have been an extraordinary time for our team at GuaranteedWeather,” says Brian O’Hearne, President and CEO of GuaranteedWeather, adding “we will continue to innovate and support the resurgence of the weather risk management market in both the US and abroad.”

"The market for weather risk management has shown a significant increase in volume and participants during the past twelve months," says Neil Ramsey, President of RQSI, adding, "we will continue pressing forward as a leader and innovator in this market space." “The close partnership between RQSI and the GuaranteedWeather management team allows us to leverage our trading and strategic expertise with GuaranteedWeather’s extensive weather risk management experience.”

Weather risk products are used to offset the adverse affects of abnormal weather on the revenues or expenses of businesses. Industry segments that can benefit from this type of protection include energy, agriculture, construction, entertainment, beverage manufacturers and distributors or any other organization whose bottom line results can be significantly impacted by weather conditions.

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For more information about GuaranteedWeather, visit <http://www.guaranteedweather.com>

For more information about Ramsey Quantitative Systems, Inc., contact Kelly Duncan at 502-245-6220

For more information about Mitsui-Sumitomo Insurance Co., Ltd., visit <http://www.ms-ins.com>

For more information about Hannover Re, visit <http://www.hannover-re.com>